

## Foreign Policy Analysis New Approaches

Moderne Diplomatie wirkt heute in viele Bereiche des modernen Lebens hinein. Sie ist zugleich selbst neuen Einflüssen ausgesetzt. Faktoren, die unsere Gesellschaften verändern, verändern auch unser Regierungshandeln, auch in der Außenpolitik, seien es Digitalisierung, emotionalisierte Sensibilitäten unserer Öffentlichkeiten oder nicht-staatliche internationale Akteure. Derartige Entwicklungen müssen von der Diplomatie aufgenommen werden, damit sie weiter als Instrument einer Regierung funktionieren kann. Regierungen sollten Wege finden, zwischen den neuen Bedürfnissen der Gesellschaft und den Notwendigkeiten legitimen Regierungshandelns zu vermitteln. Das Ziel sollte sein, als souveräner Staat handeln zu können und zugleich das Potential der tiefgreifenden gesellschaftlichen Veränderungen zu nutzen. Mit Beiträgen von Volker Stanzel, Sascha Lohmann, Andrew Cooper, Christer Jönsson, Corneliu Bjola, Emillie V. de Keulenaar, Jan Melissen, Karsten D. Voigt, Kim B. Olsen, Hanns W. Maull und R. S. Zaharna

Two foreign policy experts chart a new American grand strategy to meet the greatest geopolitical challenges of the coming decade. This ambitious and incisive book presents a new vision for American foreign policy and international order at a time of historic upheaval. The United States' global leadership crisis is not a passing shock created by the Trump presidency or COVID-19, but the product of forces that will endure for decades. Amidst political polarization, technological transformation, and major global power shifts, Lissner and Rapp-Hooper convincingly argue, only a grand strategy of openness can protect American security and prosperity despite diminished national strength. Disciplined and forward-looking, an openness strategy would counter authoritarian competitors by preventing the emergence of closed spheres of influence, maintaining access to the global commons, supporting democracies without promoting regime change, and preserving economic interdependence. The authors provide a roadmap for the next president, who must rebuild strength at home while preparing for novel forms of international competition. Lucid, trenchant, and practical, *An Open World* is an essential guide to the future of geopolitics.

*Understanding Foreign Policy Decision Making* presents a psychological approach to foreign policy decision making. This approach focuses on the decision process, dynamics, and outcome. The book includes a wealth of extended real-world case studies and examples that are woven into the text. The cases and examples, which are written in an accessible style, include decisions made by leaders of the United States, Israel, New Zealand, Cuba, Iceland, United Kingdom, and others. In addition to coverage of the rational model of decision making, levels of analysis of foreign policy decision making, and types of decisions, the book includes extensive material on alternatives to the rational choice model, the marketing and framing of decisions, cognitive biases, and domestic, cultural, and international influences on decision making in international affairs. Existing textbooks do not present such an approach to foreign policy decision making, international relations, American foreign policy, and comparative foreign policy.

Leading scholars incorporate domestic and international aims, choices, factors, and processes to explore the advantages of crossing methodological and analytical boundaries to gain a better understanding of international relations. They examine the complexity of international affairs and consider how scholars should best study it.

This electronic version has been made available under a Creative Commons (BY-NC-ND) open access license. This book reviews a variety of approaches to the study of the European Union's foreign policy. Much analysis of EU foreign policy contains theoretical assumptions about the nature of the EU and its member states, their inter-relationships, the international system in which they operate and the nature of European integration. Such assumptions, when not discussed openly, often curtail debate. This book opens up this field of enquiry so students, observers and analysts of EU foreign policy can review a range of tools and theoretical templates from which the development and the trajectory of the EU's foreign policy can be studied. Situated at the interface between European studies and international relations, the book outlines how the EU relates to the rest of the world, explaining its effort towards creating a credible, effective and principled foreign, security and defence policy.

Building on constructivist approaches to international relations this book develops a narrative theory of identity, action and foreign policy, which is then applied to account for the evolution of Finnish foreign policy. The book adopts an innovative approach by showing how foreign policy orientations need to be seen as grounded in overlapping and competing sets of identity narratives that reappear in different forms through history. By emphasising the dynamism implicit within identity narratives the book not only challenges traditional rationalist materialist approaches to foreign policy analysis, but also the current tendency to depict the story of Finnish foreign policy, identity and history as one of a gradual move towards a Western location. Rather the book emphasises elements of multiplicity and contingency, whilst re-establishing foreign policy as a highly political process concerned with power and the right to define reality and national subjectivity.

Why does the academic study of international relations have limited impact on the policy community? In *New Directions for International Relations*, Mintz and Russett identify differences in methods of analysis as one cause of problematic, unreliable results. They discuss the problem and set the stage for nine chapters by diverse scholars to demonstrate innovative new developments in IR theory and creative new methods that can lay the basis for greater consensus.

The second edition of this introductory textbook on foreign policy analysis focuses on the key explanatory factors that underlie the foreign policies of states and other actors to show how theory can illuminate practice. Genuinely international in scope and drawing on a wide range of examples, it provides an accessible introduction to the key elements of foreign policy analysis to explain, predict and evaluate what states and other collective actors want, how they make decisions, and key determinants of state security, diplomatic, and economic foreign policies. Providing a broad set of theoretical tools for analysing foreign policy, and including increased coverage of methodology, this new edition provides students with the skills to undertake their own foreign policy analysis.

This book analyses how China overcame its meagre reputation in the early 1990s to become an aggressively growing military power and rising threat to the international system. The author focuses on China's new multilateral foreign policy approach, ambitious military build-up programme and economic cooperation initiatives. This book presents a much-needed comparative perspective of China in terms of foreign policy, seeking to develop analytical tools to assess China's motivations and moves. The author suggests that understanding China's new foreign policy, its tactics in multilateral organisations, and approaches to conflict resolutions are elementary to grasp the new realities of international relations, particularly relevant to newly established institutions in the evolving Asian political system which require basic

knowledge for analysing the politics in this continent. This book uses an innovative approach, a qualitative analysis of China's foreign policy addressing criteria of reputation management, to overcome the perceived 'China threat'.

Additional Contributors Are Herbert McClosky And Richard A. Brody.

This book presents the evolution of the field of foreign policy analysis and explains the theories that have structured research in this area over the last 50 years. It provides the essentials of emerging theoretical trends, data and methodological pitfalls and major case-studies and is designed to be a key entry point for graduate students, upper-level undergraduates and scholars into the discipline. The volume features an eclectic panorama of different conceptual, theoretical and methodological approaches to foreign political analysis, focusing on different models of analysis such as two-level game analysis, bureaucratic politics, strategic culture, cybernetics, poliheuristic analysis, cognitive mapping, gender studies, groupthink and the systemic sources of foreign policy. The authors also clarify conceptual notions such as doctrines, ideologies and national interest, through the lenses of foreign policy analysis.

Through a broad-reaching collection of readings, this text illustrates the second generation scholarship in foreign policy analysis. It adopts a quantitative and positivist approach, using real-world examples and theoretical discussions to help bridge the theory and practice of foreign policy.

What happens when a government begins a major foreign policy commitment and then later receives new information that it is failing? The question of how to deal with adverse feedback to high-stakes foreign policy speaks to a number of important, current scenarios in international relations. Indeed, how to handle signs that major prior commitments are not working as intended is common to every aspect of human existence—from the owner of an old car who has to decide whether to make additional repairs after a critical breakdown, to management deciding what course to follow when a new investment fails. Important work has been undertaken on this decision dilemma in a variety of fields. This book brings many of these insights to bear on the especially challenging circumstances where life and death and international politics can add dramatically to the costs of ineffective reactions. The esteemed contributors to this book offer explanations and illustrative case studies of these critical choice points in foreign and national security policy. They offer alternative theoretical frameworks for determining if and when policy will change in response to evidence of failing efforts.

Competing theories from several of disciplines—primarily psychology, political science and management—offer insight into a subject that has been rarely studied in foreign policy, yet is as current as today's headlines.

This major new textbook introduces students to the dynamic and evolving field of foreign policy. The book opens with a consideration of different theoretical and historical perspectives; it then focuses on a range of actors and the goals they seek to advance; and it ends with a series of case studies involving issues and crises relating to a wide range of different countries. Foreign Policy: Theories, Actors, Cases is timely given the growing significance of foreign policy in the post-9/11 world. It will be essential reading for all students new to foreign policy. The book is accompanied by an Online Resource Centre. Student resources: Timeline Web links Flashcard glossary Instructor resources: Three case studies PowerPoint slides

This exciting new book aims to re-invigorate the conversation between foreign policy analysis and international relations. It opens up the discussion, situating existing debates in foreign policy in relation to contemporary concerns in international relations, and provide a concise and accessible account of key areas in foreign policy analysis that are often ignored. Focusing on how the process of foreign policy decision making affects the conduct of states in the international system, and analysing the relationship between policy, agency and actors, the work examines: foreign policy and bureaucracies domestic sources of foreign policy foreign policy and the state foreign policy and globalization foreign policy and change. This work builds on and expands the theoretical canvas of foreign policy analysis, shaping its ongoing dialogue with international relations and offering an important introduction to the field. It is essential reading for all students of foreign policy and international relations.

This classic work has helped shape the field of international relations and especially influenced scholars interested in how foreign policy is made. At a time when conventional wisdom and traditional approaches are being questioned, and when there is increased interest in the importance of process, the insights of Snyder, Bruck and Sapin have continuing and increased relevance. Prescient in its focus on the effects on foreign policy of individuals and their preconceptions, organizations and their procedures, and cultures and their values, "Foreign Policy Decision-Making" is of continued relevance for anyone seeking to understand the ways foreign policy is made. Their seminal framework is here complemented by two new chapters examining its influence on generations of scholars, the current state of the field, and areas for future research.

This handbook examines the theory and practice of international relations in Asia. Building on an investigation of how various theoretical approaches to international relations can elucidate Asia's empirical realities, authors examine the foreign relations and policies of major countries or sets of countries.

This book examines how foreign policy analysis can be enriched by 'domestic realm' public policy approaches, concepts and theories. Starting out from the observation that foreign policy has in many ways become more similar to (and intertwined with) 'domestic' public policies, it bridges the divide that still persists between the two fields. The book includes chapters by leading experts in their fields on arguably the most important public policy approaches, including, for example, multiple streams, advocacy coalition, punctuated equilibrium and veto player approaches. The chapters explore how the approaches can be adapted and transferred to the study of foreign policy and point to the challenges this entails. By establishing a critical dialogue between approaches in public policy and research on foreign policy, the main contribution of the book is to broaden the available theoretical 'toolkit' in foreign policy analysis.

What would happen to international politics if the dead rose from the grave and started to eat the living? Daniel Drezner's groundbreaking book answers the question that other international relations scholars have been too scared to ask. Addressing timely issues with analytical bite, Drezner looks at how well-known theories from international relations might be applied to a war

with zombies. Exploring the plots of popular zombie films, songs, and books, *Theories of International Politics and Zombies* predicts realistic scenarios for the political stage in the face of a zombie threat and considers how valid—or how rotten—such scenarios might be. This newly revived edition includes substantial updates throughout as well as a new epilogue assessing the role of the zombie analogy in the public sphere.

Building on the success of the first edition, this revised volume re-invigorates the conversation between foreign policy analysis and international relations. It opens up the discussion, situating existing debates in foreign policy in relation to contemporary concerns in international relations, and provides a concise and accessible account of key areas in foreign policy analysis that are often ignored. Focusing on how foreign policy decision making affects the conduct of states in the international system, and analysing the relationship between policy, agency and actors, the volume examines: foreign policy and bureaucracies domestic sources of foreign policy foreign policy and the state foreign policy and globalization foreign policy and change. Features of the second edition include: a wider range of contemporary case studies and examples from around the globe analysis of new directions in foreign policy analysis including foreign policy implementation and the changing media landscape fully updated material across all chapters to reflect the evolving research agenda in the area. This second edition builds on and expands the theoretical canvas of foreign policy analysis, shaping its ongoing dialogue with international relations and offering an important introduction to the field. It is essential reading for all students of foreign policy and international relations.

This five-volume set is the first major collection on this core substantive policy field in international political inquiry. It serves not only to present the history of the field in the form of its most important earlier writings, but also to present the core theoretical texts of this sub-discipline of international relations as it stands today, addressing the current issues and controversies engaging this internationally vibrant community of scholars around the world. Part One: Historical Development of Foreign Policy Analysis assembles scholarly contributions which have been seminal in the development of foreign policy analysis as an academic field by tracing the important historical pathways, junctures and formative moments in this policy domain. Parts Two and Three: Current Theoretical Approaches to Foreign Policy Analysis shift the focus to contemporary theoretical approaches to foreign policy analysis over the last decade and a half including modern realism, liberal intergovernmentalism and institutionalism, cognitive and psychological approaches, and more recent social constructivist and poststructuralist thinking. Part Four: Problems and Debates in Contemporary Foreign Policy Analysis turns the attention away from substance of foreign policy to the question of how such analysis should proceed in the first place. Issues covered include the agency-structure debate, the role of ideas and discourses in FPA, critiques of neorealism and other mainstream approaches, in addition to other controversies and debates of an overarching nature. Together the four parts provide an unparalleled resource for all international relations, political science and public policy libraries.

This book's introduction to foreign policy analysis focuses on decision makers and decision making. Each chapter is organised around puzzles and questions to which undergraduates can relate. The book emphasizes the importance of individuals in foreign policy decision making, while also placing decision makers within their context.

This wide-ranging study surveys the present state of international relations as an academic field. It locates and assesses recent developments in the field - in short, what is being done where, by whom, and why. The editors have focused on some central and controversial theoretical issues, and included surveys of principal sub-fields, as well as the various approaches to the study of international relations in different countries. The book provides a comprehensive overview of an important and fast-growing area of academic endeavour, and is essential reading for teachers and students of international politics and the social sciences at large.

In this sobering analysis of American foreign policy under Trump, the award-winning economist calls for a new approach to international engagement. The American Century began in 1941 and ended in 2017, on the day of President Trump's inauguration. The subsequent turn toward nationalism and "America first" unilateralism did not make America great. It announced the abdication of our responsibilities in the face of environmental crises, political upheaval, mass migration, and other global challenges. As a result, America no longer dominates geopolitics or the world economy as it once did. In this incisive and passionate book, Jeffrey D. Sachs provides the blueprint for a new foreign policy that embraces global cooperation, international law, and aspirations for worldwide prosperity. He argues that America's approach to the world must shift from military might and wars of choice to a commitment to shared objectives of sustainable development. *A New Foreign Policy* explores both the danger of the "America first" mindset and the possibilities for a new way forward, proposing timely and achievable plans to foster global economic growth, reconfigure the United Nations for the twenty-first century, and build a multipolar world that is prosperous, peaceful, fair, and resilient.

Widely regarded as the most comprehensive comparative foreign policy text, *Foreign Policy in Comparative Perspective* has been completely updated in this much-anticipated second edition. Exploring the foreign policies of thirteen nations—both major and emerging players, and representing all regions of the world—chapter authors link the study of international relations to domestic politics, while treating each nation according to individual histories and contemporary dilemmas. The book's accessible theoretical framework is designed to enable comparative analysis, helping students discern patterns to understand why a state acts as it does in foreign affairs.

This book offers a re-examination of foreign policy, in its relation with domestic politics and international relations (IR). Bringing together a vast body of literature from IR, foreign policy analysis, comparative politics and public policy, this book systematically reconceptualises foreign policy as a dialectic, produced by the interplay of context, strategy and discourse. It argues that foreign policy defies easy understandings and necessitates a complex framework of analysis, introducing the 'Strategic-Relational Model', as conceptualised in critical realism, for the first time to the field of foreign policy analysis. Combining a comprehensive investigation of the last century of Italian foreign policy with an exploration of a key theoretical issue within the field of foreign policy analysis and IR, this book analyses key episodes within Italian foreign policy, including Italy's Cold War alliance politics, colonial interventions, fascist foreign policy and Italy's participation in the wars of Kosovo, Iraq and Afghanistan. It provides a comprehensive and up-to-date account of the long-term historical trajectory of Italian foreign policy, from the Liberal age to the 'Second Republic', including all four governments of Silvio Berlusconi. *Foreign Policy, Domestic Politics and International Relations* will be of interest to students and scholars of International Relations, Foreign Policy Analysis and Italian politics.

"A valuable primer on foreign policy: a primer that concerned citizens of all political persuasions—not to mention the president and his advisers—could benefit from reading." —The New York Times An examination of a world increasingly defined by disorder and a United States unable to shape the world in its image, from the president of the Council on Foreign Relations Things fall apart; the center cannot hold. The rules, policies, and institutions that have guided the world since World War II have largely run their course. Respect for sovereignty alone cannot uphold order in an age defined by global challenges from terrorism and the spread of nuclear weapons to climate change and

cyberspace. Meanwhile, great power rivalry is returning. Weak states pose problems just as confounding as strong ones. The United States remains the world's strongest country, but American foreign policy has at times made matters worse, both by what the U.S. has done and by what it has failed to do. The Middle East is in chaos, Asia is threatened by China's rise and a reckless North Korea, and Europe, for decades the world's most stable region, is now anything but. As Richard Haass explains, the election of Donald Trump and the unexpected vote for "Brexit" signals that many in modern democracies reject important aspects of globalization, including borders open to trade and immigrants. In *A World in Disarray*, Haass argues for an updated global operating system—call it world order 2.0—that reflects the reality that power is widely distributed and that borders count for less. One critical element of this adjustment will be adopting a new approach to sovereignty, one that embraces its obligations and responsibilities as well as its rights and protections. Haass also details how the U.S. should act towards China and Russia, as well as in Asia, Europe, and the Middle East. He suggests, too, what the country should do to address its dysfunctional politics, mounting debt, and the lack of agreement on the nature of its relationship with the world. *A World in Disarray* is a wise examination, one rich in history, of the current world, along with how we got here and what needs doing. Haass shows that the world cannot have stability or prosperity without the United States, but that the United States cannot be a force for global stability and prosperity without its politicians and citizens reaching a new understanding.

Genuinely international in scope and drawing on a wide range of examples from around the world, this major new introduction to foreign policy analysis focuses on the key explanatory factors that underlie the foreign policies of states and other actors to show how theory can illuminate practice.

A rising China, climate change, terrorism, a nuclear Iran, a turbulent Middle East, and a reckless North Korea all present serious challenges to America's national security. But it depends even more on the United States addressing its burgeoning deficit and debt, crumbling infrastructure, second class schools, and outdated immigration system. While there is currently no great rival power threatening America directly, how long this strategic respite lasts, according to Council on Foreign Relations President Richard N. Haass, will depend largely on whether the United States puts its own house in order. Haass lays out a compelling vision for restoring America's power, influence, and ability to lead the world and advocates for a new foreign policy of Restoration that would require the US to limit its involvement in both wars of choice, and humanitarian interventions. Offering essential insight into our world of continual unrest, this new edition addresses the major foreign and domestic debates since hardcover publication, including US intervention in Syria, the balance between individual privacy and collective security, and the continuing impact of the sequester.

Aimed at advanced undergraduate and beginning graduate students, this book covers the theory of foreign policy analysis. Beginning with an overview, it then tackles theory and research at multiple levels of analysis, ending with an examination of the areas in which the next generation of foreign policy analysts can make important contributions.

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Integrating theory and case studies, this cogent text explores the processes and factors that shape foreign policy. Following a levels-of-analysis organization, Neack considers all elements that influence foreign policy, including the role of leaders, bargaining, national image, political culture, public opinion, the media, and nonstate actors.

This volume zones in on Russia's relations with the Indo-Pacific region through the lens of theoretical pluralism, presenting alternatives to the mainstream Realist view of Russia as a major power using geopolitical strategies to establish itself. Russia in the Indo-Pacific is an understudied topic that needs a fresh perspective. Contributors to this volume are based across Russia, China, Japan, Malaysia, Vietnam, and the USA, drawing on a range of multinational perspectives and theoretical approaches encompassing realism and liberalism, constructivism and the English school of international relations. Reflecting a trend of internationalization in the Russian study of IR, such theoretical pluralism could facilitate Russian contributions to emerging global IR theory. Russia in the Indo-Pacific contributes towards a more intelligible common discourse in the Indo-Pacific, of interest to students and scholars of Sino-Russian relations, Indo-Pacific international relations, and international relations theory. It will also be of interest to policymakers and general readers following foreign policy and economic trends in the Indo-Pacific who want to better understand Russia's role. Rivalries are a fundamental aspect of all international interactions. The concept of rivalry suggests that historic animosity may be the most fundamental variable in explaining and understanding why states commit international violence against each other. By understanding the historic factors behind the emergence of rivalry, the strategies employed by states to deal with potential threats, and the issues endemic to enemies, this book seeks to understand and predict why states become rivals. The recent increase in the quantitative study of rivalry has largely identified who the rivals are, but not how they form and escalate. Questions about the escalation of rivalry are important if we are to understand the nature of conflictual interactions. This book addresses an important research gap in the field by directly tackling the question of rivalry formation. In addition to making new contributions to the literature, this book will summarize a cohesive model of how all interstate rivalries form by using both quantitative and qualitative methods and sources.

The first study of Israeli foreign policy towards the Middle East and selected world powers, since the end of the Cold War to the present.

Neoclassical realism is an important approach to international relations. Focusing on the interaction of the international system and the internal dynamics of states, neoclassical realism seeks to explain the grand strategies of individual states as opposed to recurrent patterns of international outcomes. This book offers the first systematic survey of the neoclassical realist approach. The editors lead a group of senior and emerging scholars in presenting a variety of neoclassical realist approaches to states' grand strategies. They examine the central role of the 'state' and seek to explain why, how, and under what conditions the internal characteristics of states intervene between their leaders' assessments of international threats and opportunities, and the actual diplomatic, military, and foreign economic policies those leaders are likely to pursue.

A concise introduction to the study of foreign policy, this textbook provides an essential guide to a major area of international politics which has become increasingly complex and sophisticated.

Stephen G. Walker, Akan Malici, and Mark Schafer present a definitive, social-psychological approach to integrating theories of foreign policy analysis and international relations—addressing the agent-centered, micro-political study of decisions by leaders and the structure-oriented, macro-political study of state interactions as a complex adaptive system. The links between the internal world of beliefs and the external world of events provide the strategic setting in which

states collide and leaders decide. The first part of this ground-breaking book establishes the theoretical framework of neobehavioral IR, setting the stage for the remainder of the work to apply the framework to pressing issues in world politics. Through these applications students can see how a game-theoretic logic can combine with the operational code research program to innovatively combine levels of analysis. The authors employ binary role theory to demonstrate that relying only on a state-systemic level or an individual-decision making level of analysis leads to an incomplete picture of how leaders steer their ships of state through the hazards of international crises to establish stable relations of cooperation or conflict.

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